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Evaluation Report



Table 1: Project Objectives and Evaluation Criteria

Project Objective	Evaluation Criteria
Develop a business plan	Market research, Financial analysis, Risk assessment
Identify target market	Market research, Demographic analysis
Estimate costs and revenue	Financial analysis, Break-even analysis
Identify risks and mitigation	Risk assessment, Contingency planning
Develop marketing strategy	Marketing research, Advertising strategy
Obtain necessary permits	Legal research, Regulatory compliance
Secure funding	Financial analysis, Investor pitch
Launch the business	Operational readiness, Customer acquisition

Grant Budget proposal

The blank budget template below lists the typical items that a grant will support, depending on the project objectives, allowable costs, and any restrictions from the funding agency or Valencia. A more descriptive definition is provided in the box beneath the listed items. RDO staff will assist with providing budget details and calculations based upon the needs identified in the project. This blank budget template illustrates a three-year grant budget, although grant periods can vary greatly and project organizations should file the template to serve their project's needs. Internal Valencia budgets are converted into an Excel spreadsheet during proposal development, while each funding agency typically requires applicants to use their specific budget template, which RDO staff will complete.

Project Budget Needs	Year 1	Year 2	Year 3	Total
A. PERSONNEL				
Personnel needed to complete the project activities. These usually include project directors, staff assistants, release time or stipends for faculty. RDO staff unless Valencia's salary schedule to determine exact personnel costs, while project organizations indicate anticipated employee needs. Personnel costs must comply with regulations regarding supplementing.				
TOTAL PERSONNEL				
B. FRINGE BENEFITS				
Mandatory employee benefits or coverage required for employment and calculated by RDO staff utilizing Valencia guidelines and rates.				
TOTAL FRINGE BENEFITS				
TOTAL PERSONNEL with Fringes				

Feasibility Study

Identification and exploration of business scenarios

Throughout the restaurant industry there is a wide variety of service styles. Determining which style of service best suits our talents and needs is the first process of opening a business. Each service style caters to specific markets and in order to ensure success our service style must please our target market.

Fast Food, also known as quick service restaurants, caters to people in fast paced environments. This style of restaurant primarily serves food such as burgers, fries, chicken sandwiches, etc. that are made in bulk, wrapped, and kept warm until served. This doesn't allow foods to be made fresh with high quality ingredients along with having the healthiest selection of food. Fast Food restaurants have minimal seating, if any as they might have a drive-thru option available. Our concept for Confections by Design Bakery is looking on building relationships with our customers on a personal level. The fast food service style does not fit this image. Our café plans to make our products fresh with healthy options, therefore fast food is not the best choice.

Fast casual restaurants do not offer full tableside service but some places may have some aspects of tableside service available. This is a new and upcoming concept that is a combination between fast food and casual dining. Fast casual dining also focuses on healthier food options as well as fresh ingredients. These restaurants cater to people who would like to receive their food in a timely manner to get in and out of the restaurant rather than sitting around waiting for food and service, such as in casual or fine dining. This style of service would fit perfectly for the needs of our target market. Having a fast casual style allows customers to come at any time of day and receive quality food without having to commit a lot of time to dining.

Casual Dining is a style of service where a restaurant serves moderately-priced food in a casual atmosphere. Casual dining restaurants provide full table service as well as a fully stocked bar. Our concept for Confections by Design Bakery is a smaller café instead of a full service restaurant, having a full casual dining restaurant would not be a realistic service to pursue.

Fine dining restaurants are full service restaurants offering only the highest quality food, service, and experience. Even though Confections by Design Bakery will focus on providing quality food and service, making Confections by Design Bakery into a fine dining restaurant would be inappropriate. Especially considering the style of food we would provide and the target market we are trying to appeal to.

Type and Quality of Products Marketed

Confections by Design Bakery will consist of two different departments; the bakery and the sandwich bar. The bakery carries a variety of goods such as bagels, breads, muffins, pastries, cookies, and cupcakes. There will also be select sandwiches made from the bakery's bagels and breads. The bakery department is generally geared toward the breakfast crowd and for those with a sweet tooth at any time of the day. The sandwich bar will appeal more to the lunch crowd, offering the freshest ingredients along with a healthy selection. Confections by Design Bakery will also offer a variety of beverages featuring espressos, coffee, juice, tea, and fountain beverages.

How will the business make money?

I'm gonna go? I'm gonna go? traffic to ABC's online marketplace, ABC's sales occur only in its brick and mortar facilities and the company is losing potential customers to competitors who provide online sales. This will allow ABC to provide timely shipping and eliminate the need for a central warehouse or facility from which to store and ship its products. After the total cost has been calculated, you'll then go to evaluate it by conducting a cost-benefit analysis. 7. Review the information. We apologize that this page is not available at this time. What's important to them? By offering its products through an online platform, ABC can market its products to an entirely new market, increase revenue and growth projections, and allow customers to purchase our products from the convenience of their own homes. There are no proposed changes to ABC's current product offerings as a result of this study. This section analyzes the business opportunity. Just as the name implies, you will be asking yourself, "Is this project feasible?" and working from there. Benefits of a Feasibility Study Project managers know how helpful and important a feasibility study is. A feasibility study is an in-depth analysis of the viability of a project. Solution: Present the scope of the project as the solution to the problem. A large majority of ABC's customer base are returning customers and referrals from existing customers. Your proposal should persuade to answer your target audience's question of why they need to participate. Use a Project Proposal Sample if you're struggling with crafting your project proposal, you might peruse a few samples and templates to get some ideas for format and tone. Who are they? Provide the required details directly without excess fluff. It's an initial assessment that outlines the risks of an idea, to determine a project's viability and success. However, we expect the additional revenue from online sales to greatly snoutaduoef eht fo ynaM .lanoitaretnI etalocohC dna ,ydnac ediwdlrow ,setalocohC s menáhtimS .ylnerruc era strotmteoc 3 eht ...ybdnats ,tnuocca fo tuo gningiS kipectal I'm not sure. 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Customers demand a simple and easy way to conduct online transactions and it is imperative that all transactions be made safely. Many people write this section after the rest of the document is completed. so far abc has only sold so products from its chain of brick and mortar installations and has been limited to sales within the geographical regions where so shops reside. While abc sales have grown over the past 10 years, the growth rate has decreased significantly. 4. abc is in a position to capitalize on this online market using existing technologies, best practices of the indotria and an aggressive marketing and sales campaign to increase the company's growth projections for the foreseeable future. 2. Product description and services This section of the feasibility study provides a high-level description of products and/or services that are being considered as part of the feasibility study, this section should analyze and describe what you will need to complete your project; materials, resources, budget and skills needed to complete the project. Above all, he wishes to establish himself as an expert with the experience necessary to launch and see the project through fruitfulness. then, you need to identify whether or not there are risks associated with it. a winning tone of your project proposal is a crucial element of the document.marketing efforts should focus on appropriate target groups to give the greatest return to investment. inTo have á © xito, ABC must be differentiated from competitors to attract customers in the market in line. How do they see themselves? The objective of a project proposal is to share the relevant details to demonstrate the projects of the project. This training should be hired to a training provider as part of our start and schedule costs. The organization and staff with many new products or services may be the need for additional personnel or that a restructuring organization to accommodate the change. Now you have enough information to take a decision. Problem: Identify the problem that the project will address and solve. ABC will also maintain a customer database to determine its objective groups and geographical regions. This section does not intend to include a detailed schedule, since it would take place during the planning of the project in case this initiative is approved. Therefore, the recommendation is to hire this work with an Internet market supplier that can work with ABC to meet your needs within the determined period and budget. Examine alternatives and describe different action courses. By providing a more convenient medium to buy our lines in line, we are expected to keep these customers while we perform a marketing campaign in line for new customers too. ABC will distribute purchases in line through the direct shipment from the location of the closest store. Take a decision. Consider geographical, demographers, competitors and market value. Project evaluation. At this point, you must describe your plan and it is always a good idea to focus on the different advantages that your project, product or service has. With the addition of an electronic trade portal, a total cost increase of 5-10% for operations is expected dadililbitcaf dadililbitcaf ed oituse led etrap sihtecalptekram oicivres/otudorP .ontneimnetnam ed sotsoc y bew rodivres the existing marketplace for the products and/or services the organization is considering. While ABC maintains a web site, it is not capable of hosting an e-commerce platform for online sales. Approach. Context: Provide some context for the project with a bit of history. Many new initiatives rely on technology to manage or monitor various business functions. Keep your proposal succinct and as brief as possible. It may describe who the target market consists of for these products or services, who the competitors are, how products will be distributed, and why customers might choose to buy our products/services. Proofread your proposal carefully to make sure it's free of typos and errors. Next, set out your findings and review your feasibility study with all interested parties. Á Á8. If possible, anticipate any objections, and address these issues in your overall solution. This is the vehicle that sells your project and gets key people on board with the endeavor.What Is a Project Proposal?A project proposal is your opportunity to sell your idea and get people on board. This section may include some targeted milestones and timeframes for completion as a guideline only.The ABC online sales campaign is expected to take six months from project approval to launch of the e-commerce platform. However, based on anticipated growth projections, ABC must ensure that all store locations maintain adequate inventories on hand to satisfy customer demand.5. Marketing StrategyHere the feasibility study provides a high level description of how the organization will market its product or service. These are important considerations as they may result in increased costs or require an organization to change its practices and processes.The ABC online sales campaign is not anticipated to significantly affect the

organizational structure of the company, include the time-line of the project, and any other pertinent details. Remember to keep green instruction part of the feasibility study template before making any final decisions. The best alan chocolates (abc) is a leader in sales of chocolates and confections in all United States. All these posts will work within existing departments and inform department managers. Staff position #1: online sales manager – This full-time position will lead sales staff to identify sales opportunities and convert these opportunities to real sales. This is your opportunity to demonstrate how your project is linked to the overall objectives of the company and any existing project. This step is crucial to your study because it gives you a clear picture of the income you can expect from the project. Project scope, here is where you determine whether your project is feasible or not. Online sales will only include current products and any changes in this product line should be considered outside the purpose of this document.3. Technological considerations This section of the feasibility study should explain any consideration that the organization should make regarding technology. abc will investigate marketing intelligence providers to determine the benefits and costs of purchasing customer information for mass mail campaigns as well. In online chocolate sales fy20xx accounted for approximately \$20 million or 20% of total chocolate sales worldwide. The new technology can be developed internally or contracted through a service provider and always results in costs that must be weighted in determining the way forward. so that abc can advance towards the offer of an online market from which customers can buy our products, it will be necessary to improve the technological capacityBe careful not to be as a condescending. The following is a high -level calendar of some significant milestones for this initiative: January 1, 20xx: Start the February 1, 20XX project: start of the project of March 1, 20xx: 20xx: 20xx: Sales site design on April 1, 20xx: Complete testing site on June 1, 20xx: Complete beta test tests of the sales site on July 2, 20xx: Go live with The launch of the site, for example, if it is too expensive or if there are simply too many competitors. Some aspects to consider before taking the final decision is whether the idea is worth the general effort and money, so as if you are aligned with the long -term strategic objectives of your company. Use the appropriate tools to carry out your feasibility studies of the company before committing to the projects, you must first evaluate them. When you want to launch a project, either to obtain financial support or get the approval to proceed, you will need to prepare a winning project proposal. For project managers, a feasibility study is a powerful tool that helps them determine whether or not they commit a project analyzing the concept and case of business. Before committing resources, a feasibility study will help it determine the specific factors that will affect its projects, such as the technology involved, the market, the strategy, the schedule and financial projections. At this point, it will reexamine your previous steps and determine if there is something that must be adjusted. After everything, being able to collect information and analyze your findings is what will help you determine whether your project is viable or not. When analyzing these routes, it will determine whether or not your proposal is possible and practical. 5. Perform market research. If you want your feasibility studies to be precise, you must clearly understand all your minor parts. Ideally, this is the hook that involves its readers. Think about it as defining why this project should exist. 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